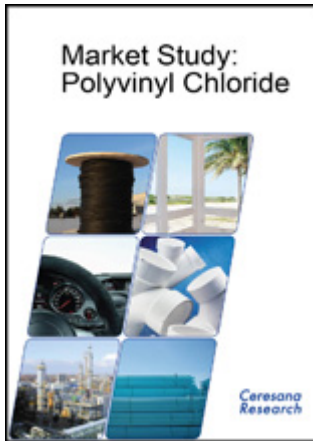


Press Release

New Study from Ceresana Research: Continued Growth of the PVC Market



Polyvinyl chloride continues to be one of the world's most crucial plastics. As one of the oldest and most used products of the plastics industry, PVC came under attack 20 years ago by environmentalist groups. After numerous scientific investigations and improvement measures, the industry calmed the situation down: The environmental aspects of this durable and fireproof material are now often looked upon positively, the relatively minimal need for oil is also considered to be advantageous. A new market study from Ceresana Research shows that the PVC branch can expect to see continued growth.

Constant Upward Trend

Last year, the PVC world market reached a volume of 34 million tons, whereas in the year 2000 demand had barely amounted to 24 million tons. However, the 5% annual rate of growth seen in the past will probably not continue. Nevertheless, Ceresana Research expects global PVC demand to increase by an average of 2% per year, despite the precarious financial crisis. The comprehensive study explains through individual regions and countries, why PVC demand is forecasted to total more than 40 million tons by the year 2016.

PVC's Uniqueness

While Middle Eastern nations are implementing enormous expansions in production capacity for many other plastics, such as polypropylene and polyethylene (HDPE, LDPE, LLDPE), with PVC they are not able to profit as much from their abundance of raw materials. The reason for this: PVC consists of only 43% of the petroleum/natural gas derivative ethylene. For the most part, PVC is made up of chlorine, which can be obtained in a multitude of regions from the extensive supply of salt. PVC is particularly interesting to other world regions for this very reason. This study from Ceresana Research analyzes demand divided by application area, as well as production, capacities, revenue, and flow of trade in 61 countries, from the years 2000 to 2016.

Growth in the Asian Pacific Region

The majority of PVC manufacturers are located in China, whereby these often represent small, aged acetylene-based factories. Nevertheless, an increased number of modern production facilities with capacities of 400,000 tons or more are being constructed throughout the People's Republic. Correspondingly, the trade balance is also changing: China is constantly becoming less dependent upon imports, and by 2009 PVC export amounts are expected to surpass import totals. PVC manufacturers in India are profiting from rising domestic demand. In contrast, the United States is dealing with excess capacity: Production capacity decreases in the amount of 2 million tons are anticipated over the next several years, because otherwise no economical degree of efficiency will be reached.

The Construction Industry is Propelling PVC demand

Of the nine primary application areas, whose development is extensively analyzed in the market study over the short- and long-term, the majority of global PVC demand currently originates from building construction and civil engineering, that is to say demand for pipes (38%) and for window profiles (20%). Other important areas of application include for example, films and sheeting, cable insulation, flooring, and shoes, as well as medical products, such as intravenous drip lines. However,

substantial differences exist between the various regions. Demand for windows is rising considerably in Russia, for example, while in Asia pipe production is playing a vital role for PVC.

The Most Comprehensive Study Worldwide

The Polyvinyl Chloride Market Study presents quintessential regional and national data for this growing market on ca. 1.000 pages, and includes 470 graphs and tables. It offers 122 company profiles for current and future manufacturers around the world. Additionally, the reader can profit from this useful compilation through information on the technical characteristics, manufacturing methods, processing, and recycling of this versatile material, which can accommodate the most varied additives and fillers, unlike any other plastic. A concise overview of relevant laws and environmental regulations is also incorporated in the study.

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